

FLO Report Customizations

- The FLO report is highly customizable.
- We have provided several clients enhanced reporting as part of specific client funded software enhancement projects.
- Below is an example of a customized report with additional metrics and formatting.

FLO REPORT																		
WIDGET A/WIDGET B																		
Forecasts for the Week Starting 12/6/2015																		
DPCI	Item Description	Item Info	Metrics	2015 Nov				2015 Dec					2016 Jan				Total	Comments
				2015 Nov WK 1	2015 Nov WK 2	2015 Nov WK 3	2015 Nov WK 4	2015 Dec WK 1	2015 Dec WK 2	2015 Dec WK 3	2015 Dec WK 4	2015 Dec WK 5	2016 Jan WK 1	2016 Jan WK 2	2016 Jan WK 3	2016 Jan WK 4		
000000001	WIDGET A	Pres Min	1,835	Comments														
		Instock Goal	91.7	Instock %	95.5	95.7	95.0	95.0	97.0	TPC		TPC		Ad	Ad			
		OOS Goal	4.5	OOS%	4.2%	4.1%	4.7%	4.7%	2.9%									
		Stores Tracked	1,773	Forecast Sales	376	347	331	354	396	461	613	574	439	362	352	348	332	5,285
		LY Stores Tracked	1,566	Vendor Fcst Sales						611	1,235	606	452	364	344	496	440	4,548
		TL Orders Imp	9,413	Actual Sales	280	244	261	269	285									1,338
		TL Orders Dom	1,536	LY Actual Sales	295	256	197	283	319	454	763	822	240	208	229	248	220	4,534
		Retail	\$4.26	LY Potential Sales	295	256	197	283	319	454	772	866	251	214	229	248	220	4,604
		Cost	\$1.82	LY Instock %	92.5	93.9	95.4	95.9	94.0	94.2	90.6	87.0	87.8	89.2	93.2	94.6	93.8	
		Vendor Style	SKU01	LY OOS %	0.1	0.1	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.0	0.1	
		Casepack	1	LY Pres Min	0	0	0	0	0	1,877	1,876	1,863	1,857	1,857	1,857	1,863	1,877	14,927
		Base Average Sales	265	Orders Imp (In Store Date)	1,888	1,884	1,885	1,877	1,879	-	-	-	-	-	-	-	-	9,413
		Goal BOH (PM + 3 WOS)	2,630	Orders Dom (In Store Date)	-	-	-	-	-	888	-	348	300	-	-	-	-	1,536
		Brick & Mortar Info		SOLYS Suggested Order Qty	354	1,093	330	1,107	394	2,203	1,465	769	1,393	1,586	4,559	0	2,962	
		B&M EOH	5,019	Vendor Suggested Order Qty	0	746	0	753	0	2,353	2,087	801	1,406	1,588	4,551	0	3,070	
		B&M Sales		Total Inventory EOH (Supplier)	1,866	2,630	1,884	2,630	1,877	2,630	852	543	1,254	1,224	4,207	-348	2,630	
		DOT COH Info		Total Inventory EOH (Vendor)	2,242	2,977	2,215	2,984	2,273	2,480	2,107	2,387	3,104	3,073	6,073	1,361	4,385	
		DOTCOM EOH		WOS (Supplier)	7.0	9.9	7.1	9.9	7.1	9.9	3.2	2.0	4.7	4.6	15.9	(1.3)	9.9	
		DOTCOM Sales		WOS (Vendor)	8.5	11.2	8.4	11.3	8.6	9.4	8.0	9.0	11.7	11.6	22.9	5.1	15.5	