

FLO Report

FLO REPORT														
LEG N MALLOT 1CT FRIDGE (003040009)														
Forecasts for the Week Starting 1/10/2016														
Item Number	Item Description	Item Info	Metrics	Last Week	May 2014				Jun 2014					
					Mag 10 (Wk 1)	Mag 17 (Wk 2)	Mag 24 (Wk 3)	Mag 31 (Wk 4)	Jun 7 (Wk 1)	Jun 14 (Wk 2)	Jun 21 (Wk 3)	Jun 28 (Wk 4)	Jul 5 (Wk 5)	
003040009	LEG N MALLOT 1CT FRIDGE	Pres Min	6,668	Instock %	93.7	94.2	93.7							
		Instock Goal	94.0	Forecast Sales		5,156	5,145	5,712	5,633	6,152	6,118	5,392	6,053	6,575
		Stores Tracked	1,789	Vendor Fcst Sales										
		TL Orders Import	0	Actual Sales	4,682	4,559	5,676	5,894	5,813	6,332	6,332			6,675
		TL Orders Domestic	38,212	LY Potential Sales	4,682	4,559	5,768	6,142	5,813	6,332	#0059-1686549 Qty: 7500 D			6,675
		Base Average Sales	4,598	LY Instock %	95.8	96.7	92.5	90.2	95.0	94.0				97.8
		Goal EOH (PM + 3 WOS)	20,462	Orders Import (In Store Date)										
		Stores Info		Orders Domestic (In Store Date)			5000	6000	7500			12000		5000
		Stores EOH	16,744	Suggested Order Qty		9,770	4,105	3,430	0	4,285	0	0	563	6,575
		Stores Sales		Total Inventory EOH (Supplier)	16,744	16,502	16,744	20,462	22,329	20,462	26,344	20,952	20,462	20,462
		DOT COH Info		Total Inventory EOH (Vendor)	16,744	16,502	16,744	26,174	33,674	37,958	49,958	49,958	55,522	62,097
		DOTCOM EOH		WOS (Supplier)	3.6	3.6	3.6	4.5	4.9	4.5	5.7	4.6	4.5	4.5
		DOTCOM Sales		WOS (Vendor)	3.6			5.7	7.3	8.3	10.9	10.9	12.1	13.5

- Hovering over the red comment indicator in Excel will show you which POs the orders are coming from.
- The Orders are shown based on their instore date. If we do not get an Instore Date from the Retailer, we add a number of days to the Ship End Date to get an approximation – 14 days for Domestic orders, and 42 days for Import Orders
- The Suggested Order row shows how many units would need to arrive that week for the Weeks of Supply goal to be met.
- You can manually key over many of the fields on this report, and the calculations will automatically update.